



# The Future of Information: Challenges and Opportunities

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SAP

***Back to Business***

# Why are we here?

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# “Six Big Trends”

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1. Mainstream goes mobile
4. Data just wants to be mined
5. Social technologies remake enterprise apps
6. Business transformation becomes the big story

- Phil Wainewright, December 28 2010, ZDNet

# Privacy Predictions

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**Mobile will overtake desktop/laptop as the top source of private data threat.**

- In 2010, 10.9 billion mobile apps were downloaded

**Insurance companies are discovered to be reviewing your social data.**

**Facial Recognition Tools 1.0 go mainstream**

- Michael Fertik, December 31 2010, Reuters

# Agenda

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- Data explosion – more, different
- The need for information – more, faster
- Changes in technology
- Risks
- Opportunities
- Wrap-up

# The data explosion

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# The data explosion

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- 2005: 130 billion gigabytes
- 2010: 1227 billion
- 2015: 7910 billion
- “The rate of growth appears to be exceeding Moore’s Law.”
- “Only about ½ the information that should be protected is actually being protected.”

IDC: 2011 Digital Universe Study

# Sources and types of data

**1.8**  
**ZETTABYTES**

(1.8 trillion gigabytes) of information  
will be created and replicated in 2011-

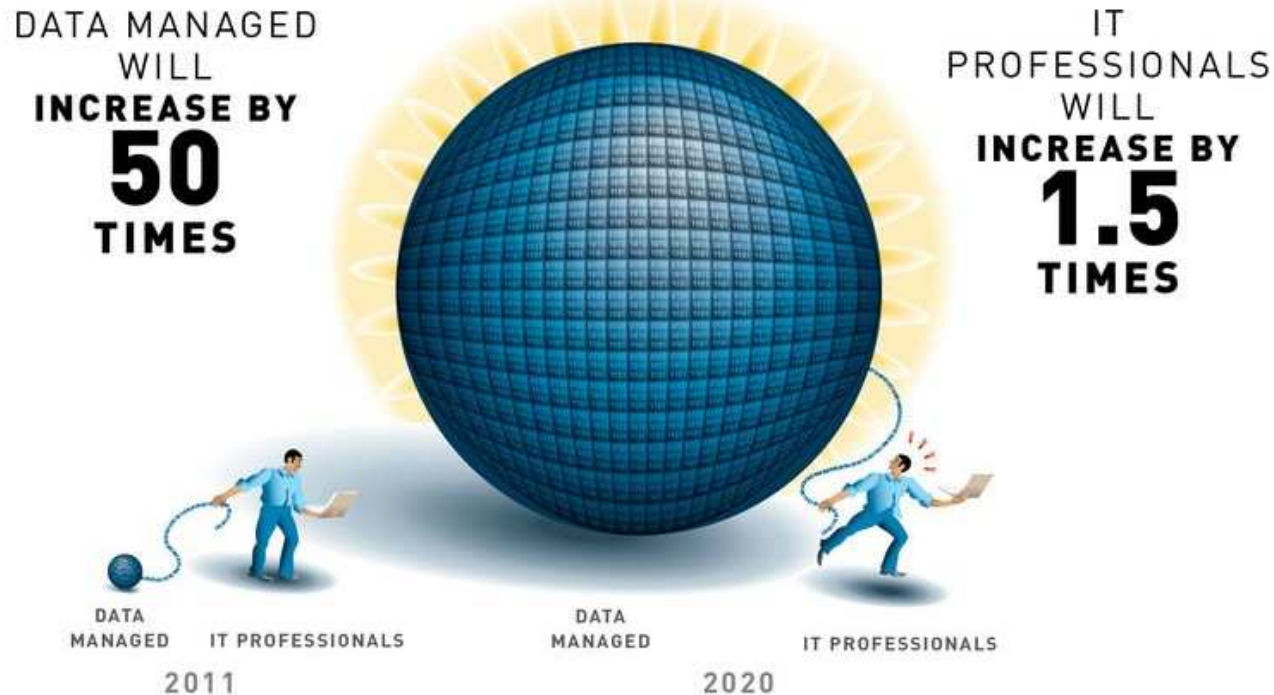
and growing fast (it has grown by a factor of 9 in just five years)

Last year WE cracked the 1 zettabyte  
barrier for the first time!

**1.2 ZETTABYTES OF  
INFORMATION CREATED  
AND REPLICATED IN 2010**



# The data explosion



THE  
2011  
IDC  
**DIGITAL  
UNIVERSE**  
STUDY  
sponsored by EMC

# The data explosion



**75%**

While 75% of the information in the digital universe is generated by individuals, enterprises have some liability for



**80%**

80% of information in the digital universe at some point in its digital life.

# The need for speed

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*“A less than perfect decision made in a timely manner and vigorously executed, is better than the best decision made too late.”*

- Gen. George Patton

# The need for speed

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- “The time between ‘event’ and ‘action’ is rapidly closing”
- “In the past, managers could take weeks or days to make important decisions, however to effectively compete globally, some companies are making critical decisions in hours, minutes or even seconds”

- Paul Barsch, 2009

# The need for speed

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- Detect and respond when there is:
  - Fraud or theft
  - Hacker attack
  - M&A opportunity
  - Product issue
  - Supply chain problem
  - Competitive action (e.g., price cut)
  - Inventory issue
  - Change in risk levels

# What's the problem?

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- In order to make quality, intelligent decisions, you need information that is:
  - Current
  - Reliable
  - Complete
  - In a form that is usable



# What's the problem?

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- Need to manage risk at the speed of business
- Periodic risk identification/assessment may not be enough
- Continuous risk monitoring to enable intelligent, speedy, quality decisions

# What's the problem?

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- You need to find the information you need
  - From inside a growing pile of data
  - Now
  - Wherever you are
- Previous reports, queries may not be sufficient
- Data may not be ready for interrogation
- Takes time to construct question and get answer



# Changes in technology

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- Source of data – everywhere
- Computing moving to devices
- Cloud
- Information and further analysis available on device

# Mobile information

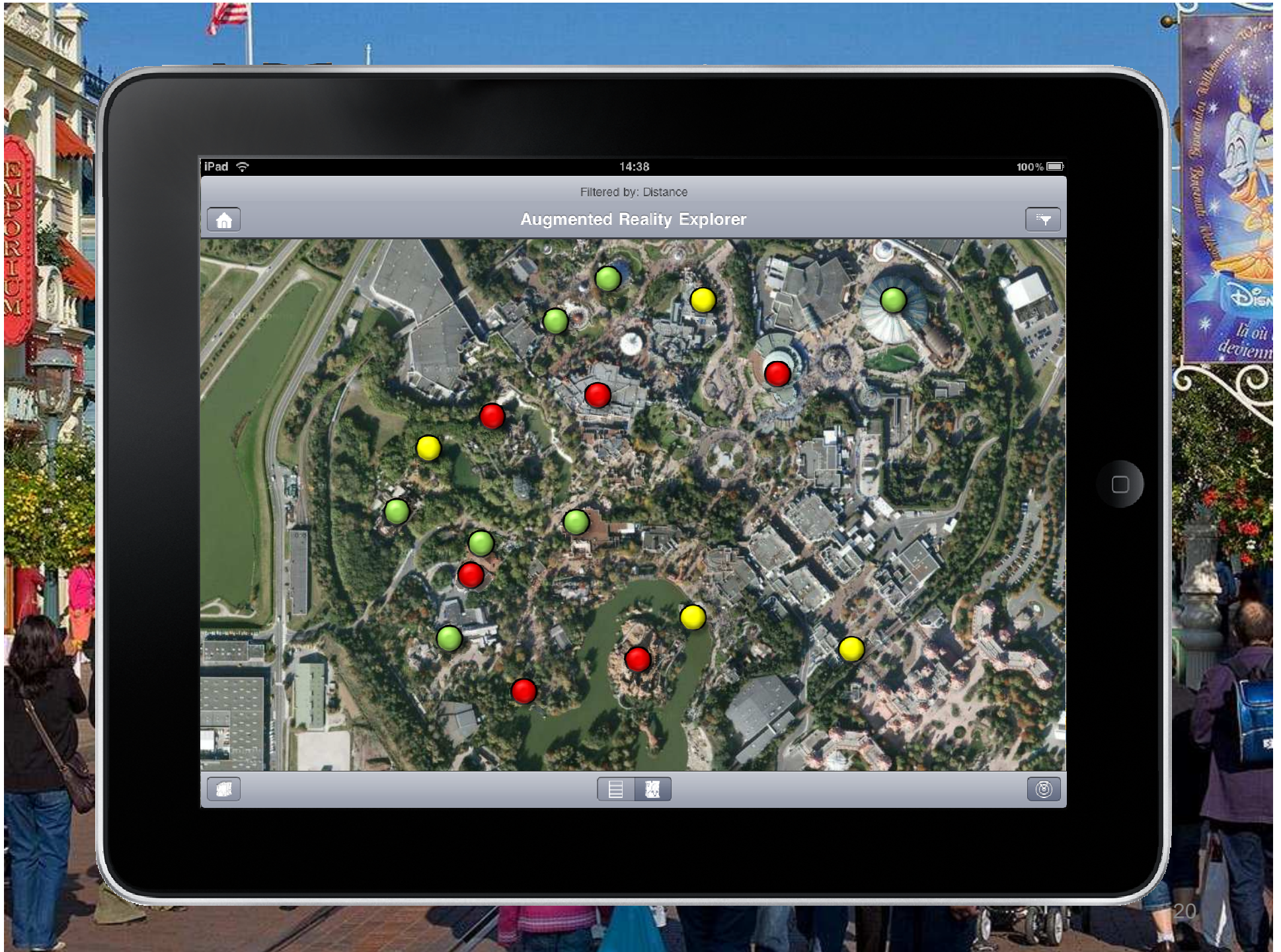


# Changes in technology

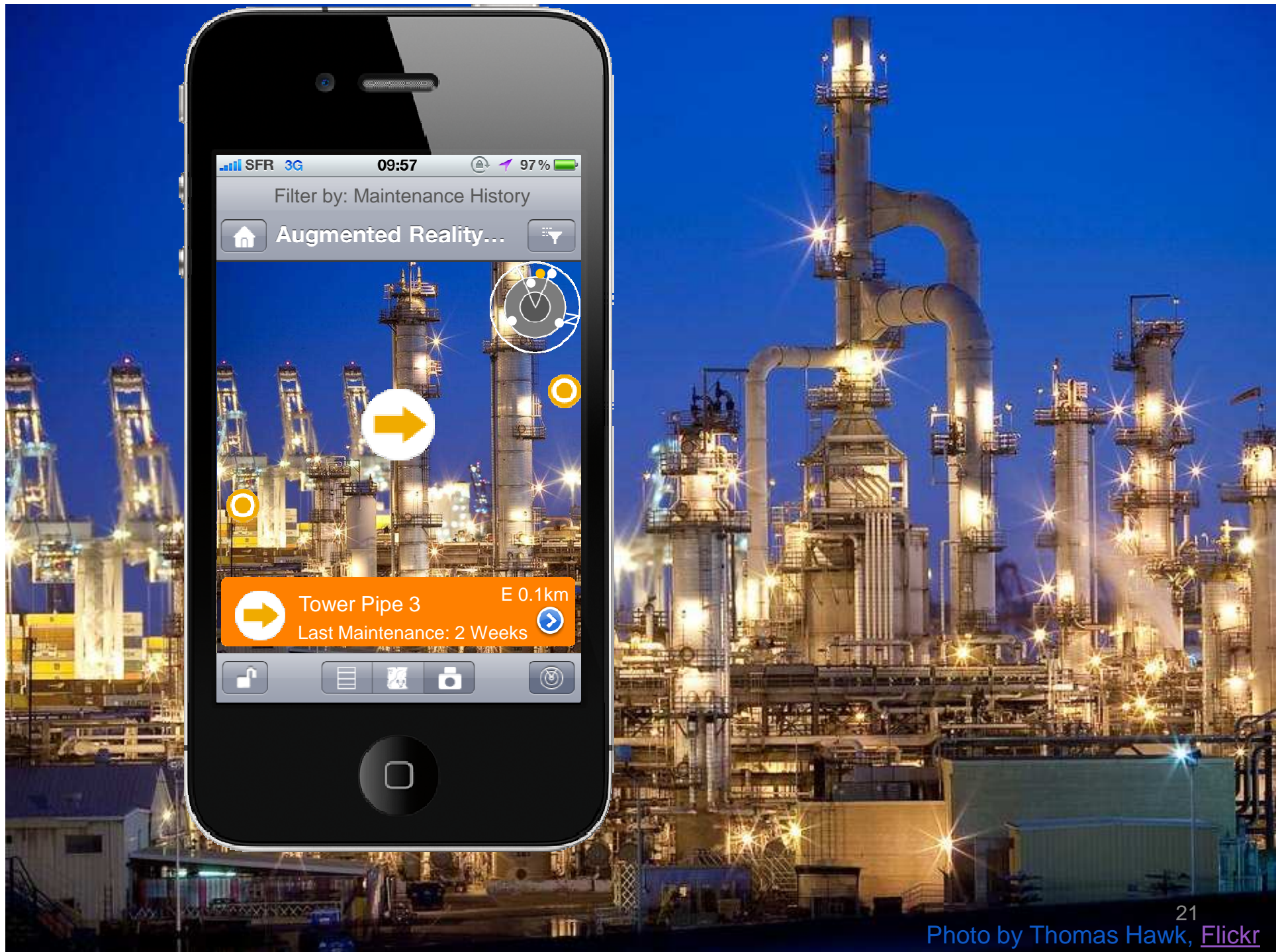
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- Ability to analyze billions of records in no time
- Ability to create new queries very fast
- Move from historical data, to current, to predictive
- Augmented reality
- Integration of geo-spatial data and analytics
- What else?









# Integrated geo-spatial data & analytics



# Changes in technology

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- What else?

# Risks

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- Computing power moving to device
  - Integrity of operation
  - Reliability of operation
  - Risk to network (e.g., data leakage, viruses)
  - Complexity of maintenance, multiple device types, etc.
  - Theft of device
  - Etc.



# Risks

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- Network complexity
- More points to protect
- Where is the data?
- Who owns the data (e.g., social media)?

# Risks

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- Integrity of the data, wherever it resides
- Completeness
- Integrity of analytical applications
- Consistency of data across multiple sources

# Risks

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- What else?

# Opportunities

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- Information that you need to make intelligent decisions, at your fingertips
- Risk monitoring
- Performance monitoring
  - Trends
  - Opportunities
- Sentiment analysis

# Opportunities



- Continuous monitoring and auditing
- Intervention before risks turn to issues
- More?

# Wrap-up

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- Change describes the world we live in
- The pace of change is accelerating
- Decisions need to be made at speed
- Technology is our friend, but we need to manage the risks

# Wrap-up

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- Look ahead, don't "chase the bus"
- Seize the opportunity to improve:
  - The business
  - Your group
  - You
- Don't focus on the downside and miss the opportunity to use the technology

# Closing

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“To thrive in a global economy, companies must be able to make the best decisions based on accurate data sources that present as complete a picture as possible.”

- Paul Barsch



# Closing

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“Windows of opportunity are opening and closing faster than ever before.”

“The ability or inability to capitalize on those open windows could be the difference between sustained competitive advantage and obsolescence.”

- Paul Barsch

**1) Turn ignition key.**

**2) Shift into drive.**

**3) Press foot firmly on the  
throat of mediocrity.**

Source: Mercedes ad

*“If things seem under control,  
you’re just not going  
fast enough.”*

**Mario Andretti**



## Contact

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