



Operationalizing Security and Compliance: Generating Maximum Compliance ROI

Mark Seward
Director of Marketing, QualysGuard

Qualys, Inc.

Agenda

- Where is GRC today
- What drives the business and why do we care
- Review – “What’s a process”
- Primary business actors involved with compliance
- Team-function centric approach
- The needs assessment
- “Just-in-time” information
- Summary

Process approach to GRC

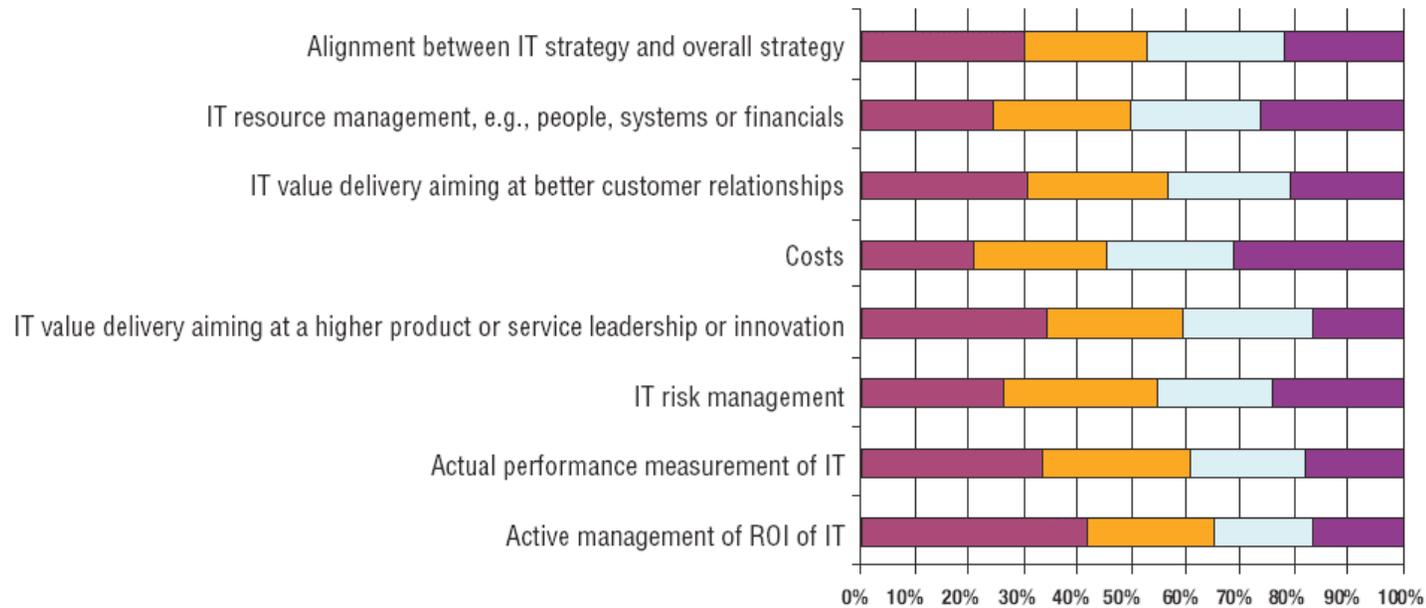
•“...many business experts believe that the concept of a **cross-functional** convergence of these activities (Governance, Risk and Compliance) represents a progressive approach in this area, and is quickly replacing the traditional fragmented or silo mentality.

•*January 23: Operational Risk - Part 1 - The Corporate Defense Continuum, Governance, Risk and Compliance, Sean Lyons, 1/23/2007 on-line at:*

<http://www.garp.com/risknews/newsfeed.asp?Category=6&MyFile=2007-01-23-14131.html>

IT Governance and Business Alignment

Implementation Status of Partial IT Governance Measures



IT Governance Global Status Report -- 2006

(Based on 623 respondents of the overall sample)

A Reminder -- What drives the business?

- Revenue – Customer Attrition / Retention
- Profitability – Lower Costs
- Asset Protection – Security
- Workforce Performance -- Efficiency
- Reputation – Brand Protection
- Risk Reduction – Implied Goal

Can everyone in the IT organization name these?
Does everyone in IT know what they mean?
Can you say “corporate culture?”

Governance Risk and Compliance (GRC) “as-is” assessment

- Governance Risk and Compliance (GRC) as a response to regulation
 - Implementing a series of fragmented, tactical, one-off projects
 - usually manual efforts
 - duplicated activities
 - high costs
 - wasted time and resources
 - limited GRC effectiveness.
- Need to be able to document and monitor business processes that cross multiple enterprise divisions and regions, span entire process chains, and are supported by multiple, disconnected IT applications.

Business Process Defined

- By definition:
 - A business process is any sequence of structured or semi-structured tasks performed in series or in parallel by two or more individuals to reach a common goal.

Business Process Examples

- Departmental Processes (functional silo)
 - Hiring is a process – mostly in HR
 - Vulnerability Management is a process – assigned to IT
 - Sales processes – acquiring new customers

 - Business Objective Processes (aligns business drivers across department silos)
 - ‘Quote to Cash’ – sales, finance, IT
 - ‘Order to Ship’ – sales, finance, shipping, IT
 - ‘Dock to factory floor’ – Ford Motor Company
 - Governance Risk and Compliance (GRC) – IT, HR, finance, board of directors
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Department actors on a cross-functional compliance process stage

– HR

- Issues desktop/laptop “proper use” documentation
- Involved in termination processes
- Employee record retention
- May be involved in security awareness and/or privacy programs

– Finance

- Asset tracking for the enterprise
- Financial data handling and storage

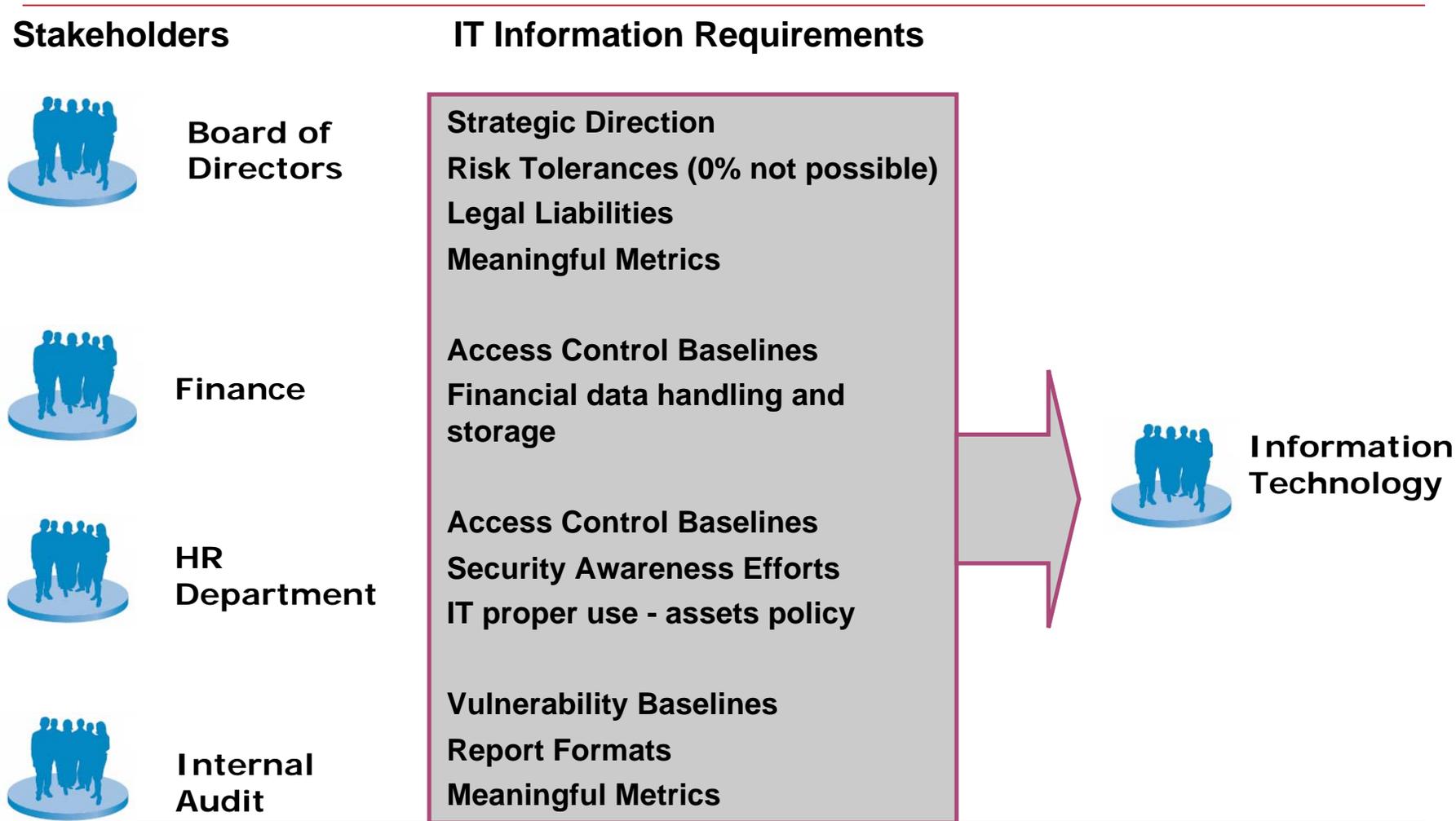
– Board of Directors

- Overall responsibilities for organizational risk, governmental compliance, and audit oversight

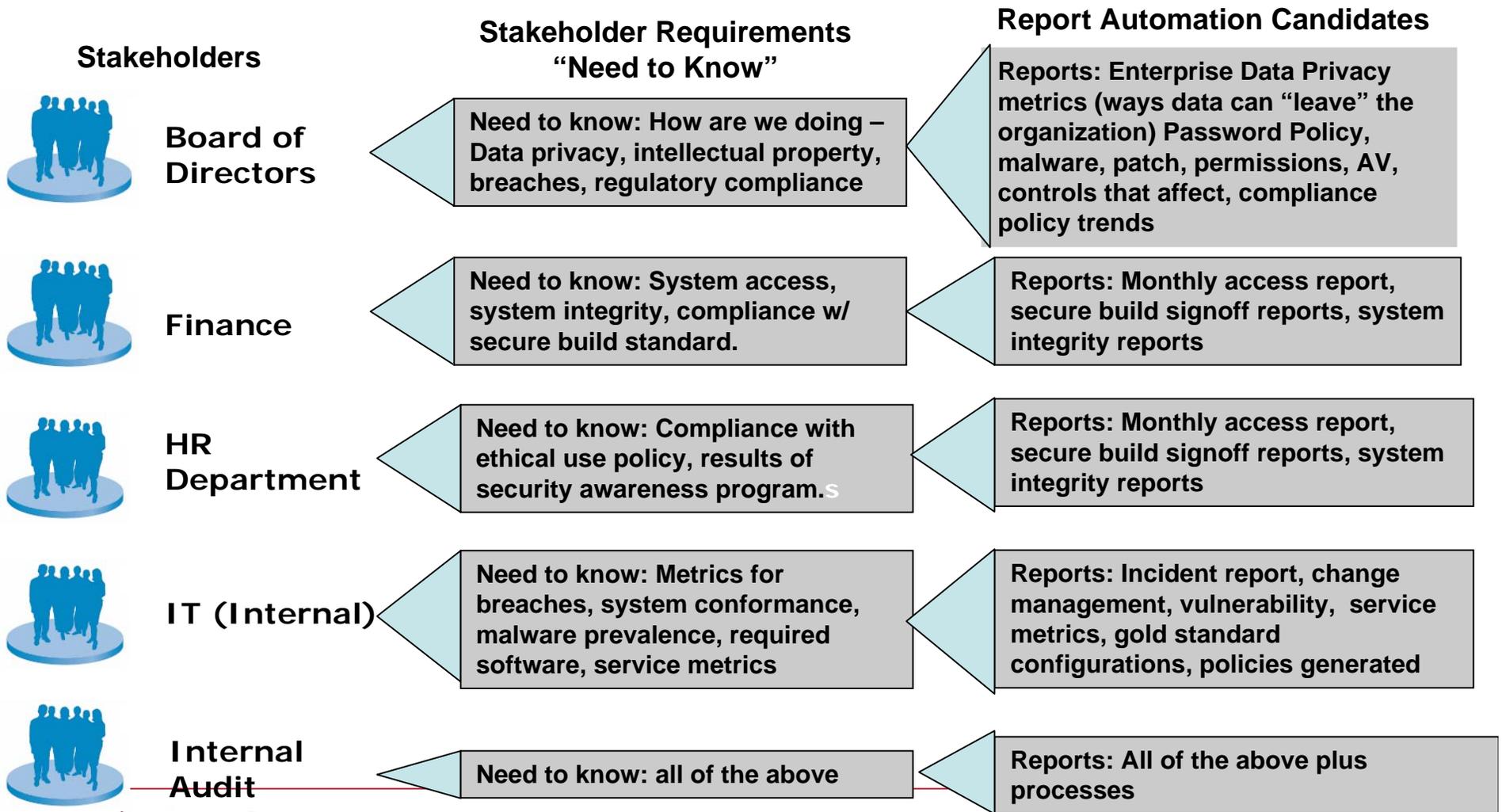
IT Department actors on the compliance process stage (cont.)

- IT Operations, Security, Audit
 - IT operations
 - Break fix activities
 - Deployment and system maintenance
 - Change management / approvals
 - Data retention and redundancy
 - May be involved in security awareness programs
 - IT security
 - Security incident management (reactive)
 - Determines systems vulnerabilities (proactive)
 - May maintain platform and application security baseline documentation
 - IT internal audit
 - Assesses systems for compliance with standards
 - Audits current processes for compliances

Needs Assessment – What Does IT Need?



Needs Assessment – What do Stakeholders Need?



When do they need it?

- **Needs assessment complete**

- What information needs to be delivered when?
- Time your “hooks” into other business processes?
- Does the information become “stale” if delivered too early?
- What are the repercussions (risks to other parts of the business) of being “late?”
- “Just-in-time” for information delivery
 - Automate where possible
 - Report Availability Notifications
 - Distribution of reports



A View of the IT Department

Pervasive IT Silos



IT Operations Team

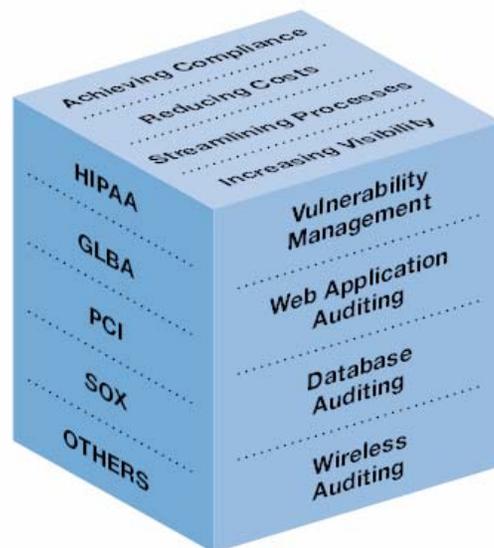
"What vulnerable or non-compliant systems need to be fixed?"

Multiple IT Projects

"Are we meeting standards and baselines?"
"Are we compliant with policies?"



IT Compliance Audit Team



"Where are the vulnerabilities in the IT environment?"



Vulnerability Management Team

The need for a single data set

Examine internal requirements through the needs assessment process

Automation Brings Cost Savings for GRC

- Simplified business process design, workflow modeling, can cut the time spent by IT staff on deployment and administration.
- Automation allows individuals to work more efficiently and take on new tasks.
- Automating a task that requires five hours of manual intervention, reduces this time by half and will yield a significant cost savings
- Building and making changes to any business process, even minor ones, is extremely labor-intensive. A workflow designer that is icon-driven makes process building a simple drag-and-drop process. What's more, the ability to edit on the fly makes you much more efficient and effective.

Alignment with Business Drivers

Revenue / Customer Attrition & Retention

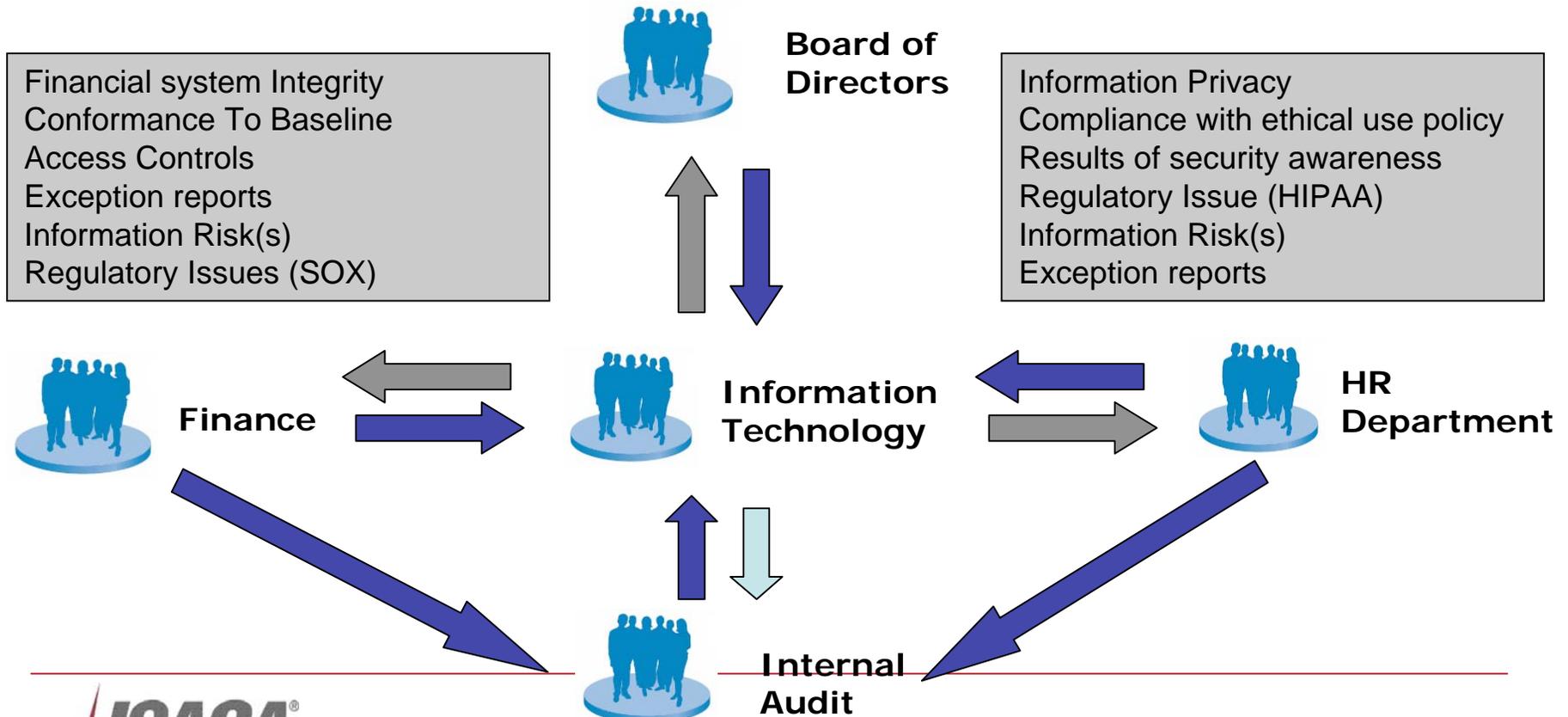
Profitability / Lower Costs

Asset and Data Protection and Security

Risk Tolerance and Reduction

Workforce Performance / Efficiency

Reputation and Brand Protection



Summary

- Moving to an integrated process for GRC requires
 - Knowing the Business Drivers
 - Understanding how other departments align with the key business drivers
 - Undertaking a needs assessment across departments
 - Two way – What are IT's needs and what are the departmental needs
 - Just-in-time delivery of required information
 - Where possible move to a single data set as the basis for reports
 - Standardized reporting formats across departments
 - Break down IT interdepartmental silos
 - GRC efforts should be subsumed into other departmental processes
- An aligned GRC process drives business objectives and provides ROI for compliance processes

Questions?